

LABINGATE DIGITALIZED LABORATORY INNOVATION (LDLI)

www.labingate.com

The world market is gradually evolving and emerging towards digitalization, turning the world into a global village.



Recently, the COVID-19 pandemic has adversely affected the world's economy, making many activities and industries lock/shut down, not excluding the Laboratories (except for medical research laboratories).

Most of the institutional laboratories are shut down or experiencing staggering operations, adversely affecting the research output. LabIngate Inc. is set to put an end to this challenge through its Digitalized Laboratory Innovation.

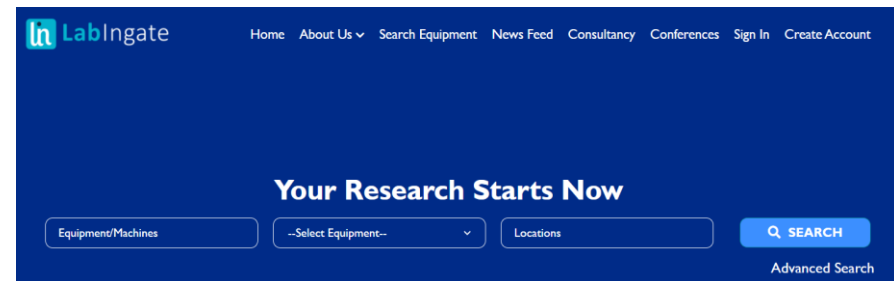
LabIngate developed a Platform that links Researchers with Laboratories so that:

- Students and researchers can easily connect with laboratories to execute their research experiments, eliminating physical contact.
- Visibility into the businesses of laboratories, Universities, Institutes, and Parastatals will be enhanced, thereby enabling them to achieve

more significant returns on their investments

- Promote research globally as research will be less tedious, and the cost will be more friendly.

Our solution



Our solution is a web-based platform, www.labingate.com, with a capacity of:

- 10 million equipment
- More than 100 thousand Laboratories
- More than 5 million Researchers

Benefits to Laboratories

1. User-friendly website
2. Increase Laboratory visibility and institution brand awareness through advertisement on our website.
3. Connection with millions of researchers across the globe, creating a robust customer base and subsequent increased revenue generation
4. Optimization and increased personnel efficiency
5. Connect with equipment manufacturers for better deals
6. Increase online presence leveraging SEO capabilities of the platform

7. Effective digital marketing directly to potential customers

Benefits to Researchers

1. Our user-friendly platform allows researchers easy access to laboratories across the globe, equipment available and other details needed to make research work easy.
2. Access to equipment/instruments in different laboratories from different countries
3. Allows researchers to make a cost-effective decision on which laboratory to patronize for sample analysis
4. Identify, locate and contact laboratories within your vicinity

5. Ease the stress of looking for equipment and laboratories
6. Guide on the right choice of equipment to be used for your research
7. Prompt response from Laboratories
8. Reduce the analysis results delivery turnaround time to ensure deadlines are met
9. Meet other researchers that can contribute positively to your research
10. Access to unlimited resources that can enhance research quality
11. It is free of charge

Benefits to Equipment Suppliers and manufacturers

1. Provides a robust customer base for equipment manufacturers and suppliers through connection with millions of researchers and thousands of laboratories all over the world, leading to a subsequent increase in the company's bottom line
2. Creates competitive advantage for suppliers and manufacturers through advertisement and opportunity to showcase newly acquired up to date equipment
3. Increase brand awareness through advertisement on our website

4. Reduce turnaround time between start and close of deals between manufacturers, equipment suppliers and laboratories.



How the LabIngate Platform Works

Laboratories

- a) Sign up by registering using <https://www.labingate.com/register#company>
- b) Register as a Laboratory using the "Laboratory" Tab
- c) Allow LabIngate to do a quick background check and then approve your account (average time is 2 days)
- d) Once approved, use the link provided to access your account
- e) Update your profile
- f) Upload your equipment details, picture and services (cost, discount, availability)

- g) Researchers all over the world can then see the details uploaded and contact you instantly for the transaction if your services are required
- h) You agree on the transaction terms with the researcher
- i) You deliver the services within the agreed terms
- j) Researcher confirms work completion
- k) You can do a review about the researcher and vice-versa



Researchers

- a) Sign up by registering using <https://www.labingate.com/register>
- b) Register as a Laboratory using the "Researcher" Tab
- c) Confirm your email address
- d) Update your profile
- e) Search for the required equipment/services
- f) Contact the laboratory instantly to initiate a transaction
- g) Agree on the transaction terms with the laboratory
- h) Laboratory delivers the services within the agreed terms
- i) Confirm work completion
- j) You can do a review about the laboratory and vice-versa

Product Features

- A reliable platform with the capacity of:
 - More than 10 million equipment
 - Over 100,000 laboratories
 - Over 5 million researchersanywhere across the globe!
- Search engine for laboratories
- Search engine for equipment
- Equipment details
- Equipment specification
- Equipment function
- Equipment location
- Equipment availability
- Cost of using the equipment
- Training on equipment
- Laboratories' locations

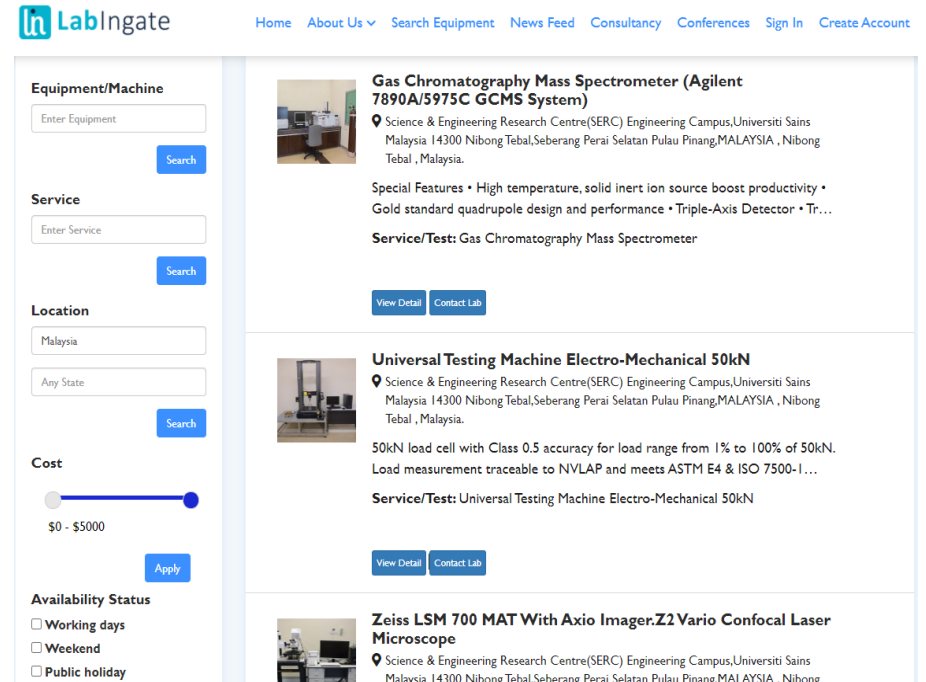
- Services rendered by laboratories
- Contacts of laboratories
- Real-time communication with laboratories
- Laboratories' schedule and open days
- Consultation with experts
- Search Engine Optimization on hosted laboratories and equipment
- Intelligent search and easy filter
- Excellent UI/UX
- Intuitive platform
- Simple to use
- Automated digital marketing
- Excellent technical and customer support
- Research support
- Research resources, articles, workbooks, manuals, etc.

Call for Service

Researcher

- Are you are researcher?
- Do you need equipment for your study, and you are unsure of the location?
- Do you want to save time getting equipment nearby rather than travelling far?
- Are you working with a minimal budget for your research?

Please register as a researcher today on <https://www.labingate.com/register>, and we are here to support you happily!



The screenshot displays the Labingate website interface. On the left, there is a search filter sidebar with the following sections:

- Equipment/Machine:** A text input field labeled "Enter Equipment" and a "Search" button.
- Service:** A text input field labeled "Enter Service" and a "Search" button.
- Location:** A text input field with "Malaysia" entered, and another field labeled "Any State" with a "Search" button.
- Cost:** A horizontal slider ranging from "\$0" to "\$5000" and an "Apply" button.
- Availability Status:** Three checkboxes: "Working days", "Weekend", and "Public holiday".

On the right, there are three equipment listings, each with a small image, a title, location, and service details:

- Gas Chromatography Mass Spectrometer (Agilent 7890A/5975C GCMS System):** Located at Science & Engineering Research Centre(SERC) Engineering Campus, Universiti Sains Malaysia, 14300 Nibong Tebal, Seberang Perai Selatan Pulau Pinang, MALAYSIA. Special Features include High temperature, solid inert ion source, Gold standard quadrupole design, and Triple-Axis Detector. Service/Test: Gas Chromatography Mass Spectrometer.
- Universal Testing Machine Electro-Mechanical 50kN:** Located at Science & Engineering Research Centre(SERC) Engineering Campus, Universiti Sains Malaysia, 14300 Nibong Tebal, Seberang Perai Selatan Pulau Pinang, MALAYSIA. Features include 50kN load cell with Class 0.5 accuracy for load range from 1% to 100% of 50kN. Service/Test: Universal Testing Machine Electro-Mechanical 50kN.
- Zeiss LSM 700 MAT With Axio Imager.Z2 Vario Confocal Laser Microscope:** Located at Science & Engineering Research Centre(SERC) Engineering Campus, Universiti Sains Malaysia, 14300 Nibong Tebal, Seberang Perai Selatan Pulau Pinang, MALAYSIA.

Laboratories and Equipment Sellers

- Do you own or manage a research laboratory? Or do you sell laboratory equipment?
- Are you interested in getting a faster and higher Return on Investment (ROI) for your equipment?
- Do you desire to be known more within your locality and even globally?
- Would you want more researchers to patronize your laboratory?
- Would you like to expand your business over the next few months?
- Would you want your team members to stay more organized?

Would you please register as a company today and partner with us <https://www.labingate.com/register#company>? For more details, please contact us by emailing us at admin@labingate.com; we are here to support you and help your laboratory deliver on its objectives!

We look forward to having you on our platform!

